



PAMIBIA UNIVERSITY
OF SCIENCE AND TECHNOLOGY

FACULTY OF COMMERCE, HUMAN SCIENCES AND EDUCATION

DEPARTMENT OF TECHNICAL AND VOCATIONAL EDUCATION AND TRAINING (TVET)

QUALIFICATION: MUST BRIDGING PROGRAMME - TVET AGRICULTURE STREAM	
QUALIFICATION CODE: 04NBTA	LEVEL: 4
COURSE CODE: FOB412S	COURSE NAME: FUNDAMENTALS OF AGRIBUSINESS MANAGEMENT
SESSION: NOVEMBER 2025	PAPER: 1
DURATION: 3 HOURS	MARKS: 100

FIRST OPPORTUNITY EXAMINATION QUESTION PAPER	
EXAMINER(S)	MS. E MATALI
MODERATOR:	MS. MARTHA L. GORASES

INSTRUCTIONS
1. The paper has 3 SECTIONS (A, B and C). 2. All written work MUST be done in blue or black ink. 3. Show all your work clearly and neatly. 4. Each section must start on a new page.
PERMISSIBLE MATERIALS: 1. Non-Programmable Calculator without the cover

THIS QUESTION PAPER CONSISTS OF 4 PAGES (Including this front page)

SECTION A

QUESTION 1

[10 marks]

1.1. Briefly define each of the following terms.

- a) Entrepreneurship (2 Marks)
- b) Innovation (2 Marks)
- c) Human Resource Management (HRM) (2 Marks)
- d) Employee Record (2 Marks)
- e) Safety Protocols (2 Marks)

SECTION B

QUESTION 2

[10 marks]

2.1. Match the terms in **Column A** with the correct descriptions in **Column B**. (2 marks each)

Column A	Column B
1. Strategic Planning	a) Introducing a new product or improving an existing one
2. Product Innovation	b) Long-term planning focused on overall direction
3. Laissez-faire Leadership	c) Minimal supervision, high employee autonomy
4. Safety Protocols	d) Procedures and rules to protect workers from hazards
5. Balance Sheet	e) Snapshot of a business's financial position at a specific date

SECTION C (SHORT ANSWER QUESTIONS)

QUESTION 3

[30 marks]

- 3.1. Define record keeping and explain its importance in agribusiness. (5 Marks)
- 3.2. 3.2. Identify and explain four types of records kept in agribusiness. (8 Marks)
- 3.3. Mention three benefits of digital record-keeping tools. (6 Marks)
- 3.4. Explain the role of planning and organizing in agribusiness management. (6 Marks)
- 3.5. Why is motivation important for employees in agribusiness? (5 Marks)

(LONG ANSWER QUESTIONS)

QUESTION 4

[50 marks]

4.1. You are provided with the following information for Green Valley Farms as of 31st December 2025. Study the table and answer the questions that follow.

<u>Information</u>	
• Assets:	• Owner's Equity:
• Cash in hand: N\$ 10,000	• Owner's capital (as of 1st January 2025): N\$ 60,000
• Accounts receivable: N\$ 5,000	• Revenue (for the year):
• Inventory (crops and livestock): N\$ 12,000	• Crop sales: N\$ 45,000
• Farm machinery (at cost): N\$ 25,000	• Livestock sales: N\$ 25,000
• Land: N\$ 50,000	• Expenses (for the year):
• Accumulated depreciation on machinery: N\$ 5,000	• Wages: N\$ 20,000
• Liabilities:	• Feed and seed: N\$ 8,000
• Accounts payable: N\$ 7,000	• Depreciation: N\$ 5,000
• Bank loan (long-term): N\$ 20,000	• Interest on loan: N\$ 2,000

4.1.1. Prepare the Balance Sheet for Green Valley Farms as of 31st December 2025. (30 Marks)

4.1.2. Prepare the Income Statement for the year ending 31st December 2025. (20 Marks)

END OF PAPER [100]